

Larkin Consumers Wholesale Dep't.

Price List No. 3 – March and April, 1912

Coffee
Cereals
Flour
Molasses
Prunes
Raisins
Canned Goods
Etc.



Your Groceries At Wholesale Your Money Back If You Want It

WE here acknowledge our gratitude for all the letters received from customers expressing their appreciation of our Consumers Wholesale Dept. and the excellent quality of the Commodities.

Every consumer may buy at wholesale and save what is now given to middlemen for their profits and expenses. The newspapers are full of reasons for more direct buying but few are showing how. We tell how and provide an easy way to do it.

It is simply a matter of changing from an old, expensive, thoughtless method to a modern, economic method of buying.

Larkin Wholesale Commodities average 20% less than retailers' prices for goods of equal quality—a trial order will convince you.

With the present high cost of living it becomes almost vital to spend every dollar where it will go the farthest.

By clubbing together with your neighbors, you can send an order every month or oftener with assurance of low freight-charges. If you have never bought by mail don't think that you cannot. You can trade with us just as safely and satisfactorily as right at home. We guarantee the purity and freshness of all Wholesale Commodities and will refund money for anything unsatisfactory. Please read Page 5.

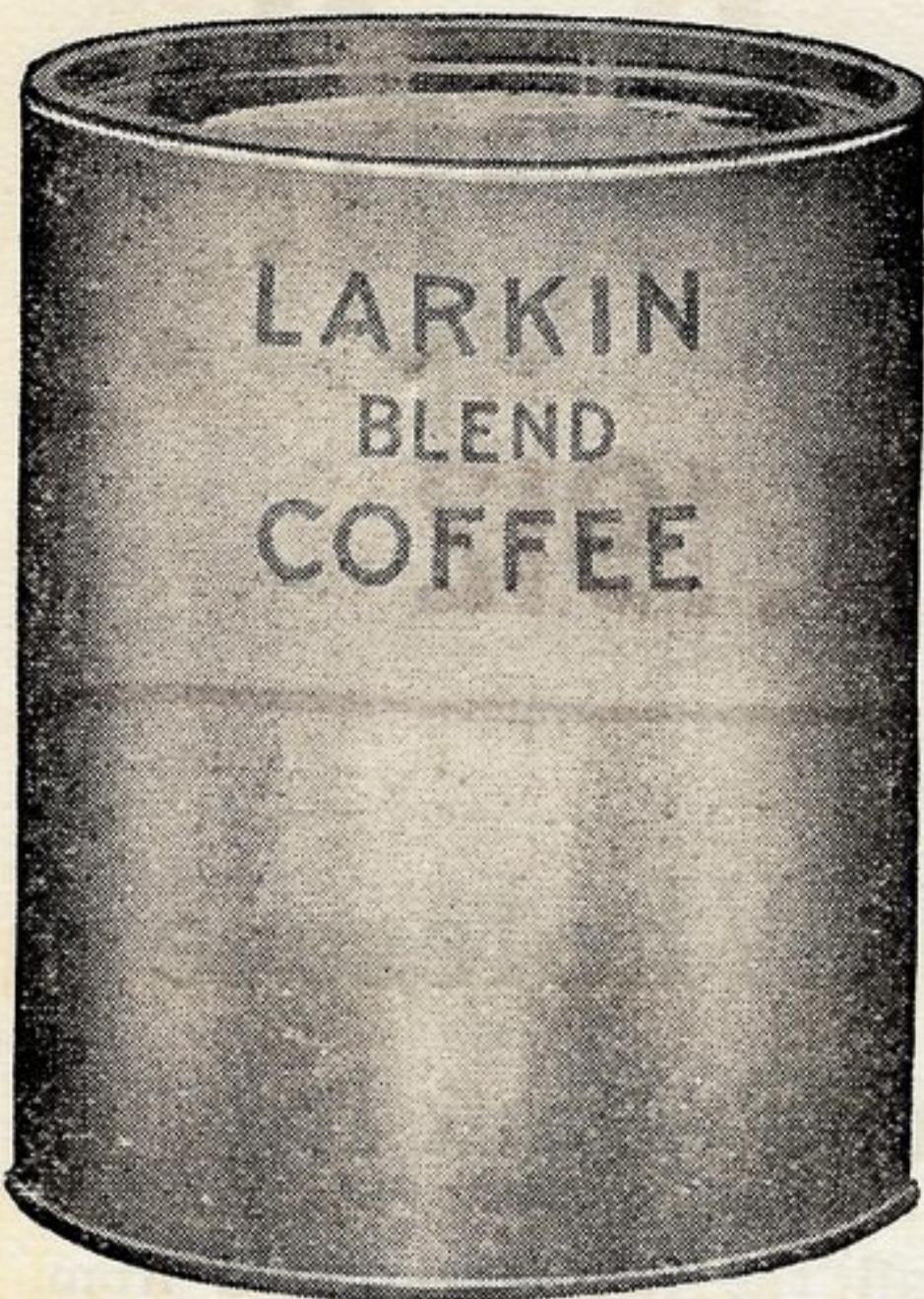
Larkin Co.

Manufacturers Importers Food Specialists
Established, 1875. BUFFALO, N. Y.

BRANCHES

NEW YORK BOSTON PHILADELPHIA
PITTSBURGH CLEVELAND CHICAGO PEORIA





Larkin Blend Coffee
Ground Unground

Our own unchanged special blend, of superior cup-quality, combining fine flavor and delicate aroma. We are one of the largest coffee roasters in this country. Larkin Blend Coffee is roasted and packaged immediately in air-tight tin cans, in our own factories. Always shipped fresh. We recommend buying coffee unground and grinding only as used.

The usual retail price of this same grade of Coffee, obtainable in first-class stores only, is from 35 to 40 cents a pound.

Per Can, 1-lb. 26c
Per Can, 3-lb. 75c
Per Tin Pail, 6-lb. \$1.50

Soups

Chicken Oxtail Tomato

Larkin Soups are made of the best and purest nutritious ingredients and are put up under the most cleanly conditions. They are concentrated and need only the addition of hot water to make ready to serve. They are unsurpassed for flavor and are extremely economical. No. 1 size cans.

Per Can, (Usual Retail Price 10c) . . . 7c

Bouillon Cubes

Highly concentrated food; made from the best of beef and fresh vegetables. Each cube makes a large cup of delicious, nourishing bouillon by simply dissolving in boiling water. No cooking necessary. Convenient for travelers, campers and for household use in making broths, soups, gravies, etc.

Per Can, containing 12 cubes, (Usual Retail Price 35c) . . . 20c

Vegetable



Armour & Co.'s Canned Meats

VERIBEST BRAND

Sliced Bacon

Per Jar, 8 3/4 -oz. (Usual Retail Price 30c) 26c

Dried Beef

Per Jar, 8 3/4 -oz. (Usual Retail Price 30c) 24c

Corned Beef

Per Can, No. 1 size, 12-oz., (Usual Retail Price 20c) 18c

Corned Beef Hash

Per Can, No. 1/2 size, 6 1/2 -oz., (Usual Retail Price 15c) 11c

Luncheon Sausage

Per Can, No. 1/2 size, 5 1/2 -oz., (Usual Retail Price 10c) 8c

Potted Meat, Ham or Tongue Flavor

Per Can, No. 1/2 size, 6 1/2 -oz., (Usual Retail Price 10c) 8c

Roast Beef

Per Can, No. 1 size, 12-oz., (Usual Retail Price 20c) 18c

Veal Loaf

Per Can, No. 3/4 size, 8-oz., (Usual Retail Price 15c) 13c

Canned Vegetables

Our Canned Vegetables are packed in No. 1, No. 2, No. 2 1/2 and No. 3 size cans, commonly known as 1-lb., 2-lb., 2 1/2-lb. and 3-lb. respectively. Our cans are the same sizes as those used by all packers.

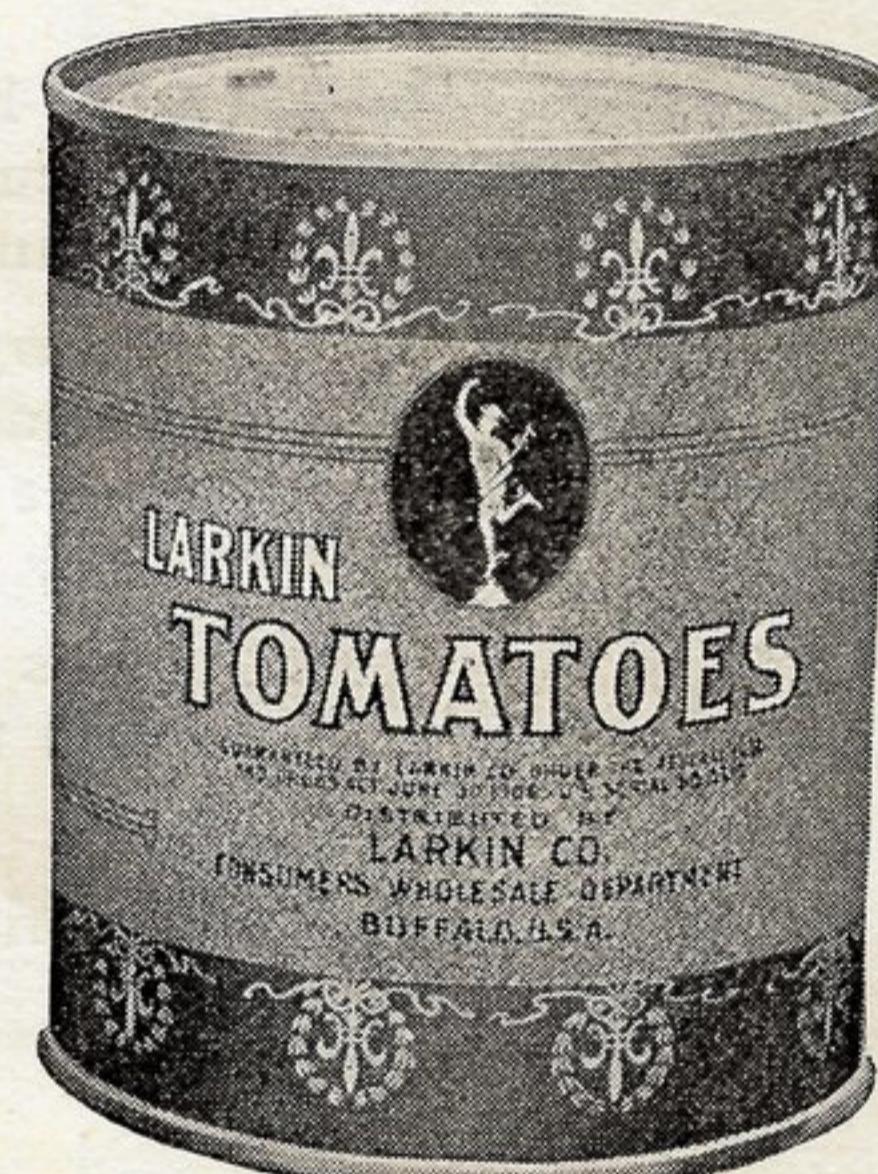
Important Notice

Wholesale prices of Canned Tomatoes, Peas and Corn have gone up, (due to the shortage in 1911 crops) but we have not increased our prices. You can buy these Canned Goods from us today cheaper than the wholesaler can purchase from the Cannery. Our forethought in buying last season means the saving of thousands of dollars to our customers.

Wholesalers have asked us to sell to them and we have declined all such offers, although by selling to them, we could make a larger profit. We are not in business to help the middleman make money, but to help you save money. Lay in a supply of these Canned Vegetables and profit by our cooperation. Also tell your neighbors of this exceptional opportunity.

Tomatoes

Carefully selected from the best grown; only firm, whole, ripe tomatoes used. Delicious flavor. Put up to please Larkin customers. No. 3 size cans.
Per Can, (Usual Retail Price 15c) **10c**



Early June Peas

Early June varieties, 1911 crop, tender and sweet. No. 2 size cans.
Per Can, (Usual Retail Price 15c) **9c**

Country Gentleman Corn

One of the finest varieties of sugar-corn grown; very sweet and full flavored. Canned under the most cleanly conditions. No. 2 size cans.
Per Can, (Usual Retail Price 15c) **9c**

Large White Asparagus

The pick of the best California-grown Asparagus, very tender and of the finest flavor. Put up by one of the largest packers on the Pacific Coast. No. 2 1/2 size cans.
Per Can, (Usual Retail Price 35c) 23c

White Asparagus Tips

The tips only; carefully selected and put up to please the most particular. No. 1 size, square cans.
Per Can, (Usual Retail Price 30c) 22c

Green Stringless Beans

Finest quality. Very small, tender pods; excellent flavor. In No. 2 size cans.
Per Can, (Usual Retail Price 20c) 16c

Pumpkin

Selected Golden Pumpkin. Solidly packed. No. 3 size cans.
Per Can, (Usual Retail Price 12c) 8c

Sauerkraut

Made from selected cabbage. Extra quality; solidly packed. No. 3 size cans.
Per Can, (Usual Retail Price 10c) 8c

Succotash

Good quality; solidly packed. Lima Beans and Sweet-Corn. No. 2 size cans.
Per Can, (Usual Retail Price 12c) 8c

Dried Vegetables

All strictly new crop. Put up especially for us and guaranteed to be first quality. Full net weight when packed.

California Lima Beans

Per Pkg. 5-lbs., (Usual Retail Price 50c) **40c**

Pea or Navy Beans

Per Pkg. 5-lbs., (Usual Retail Price 35c) **25c**

Red Kidney Beans

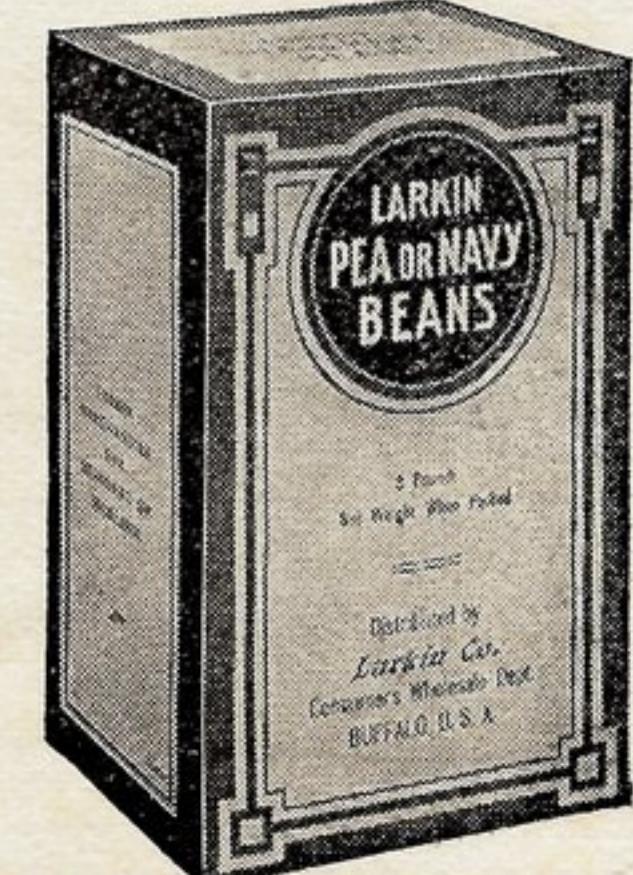
Per Pkg. 5-lbs., (Usual Retail Price 50c) **38c**

Green Scotch Peas

Per Pkg. 5-lbs., (Usual Retail Price 40c) **32c**

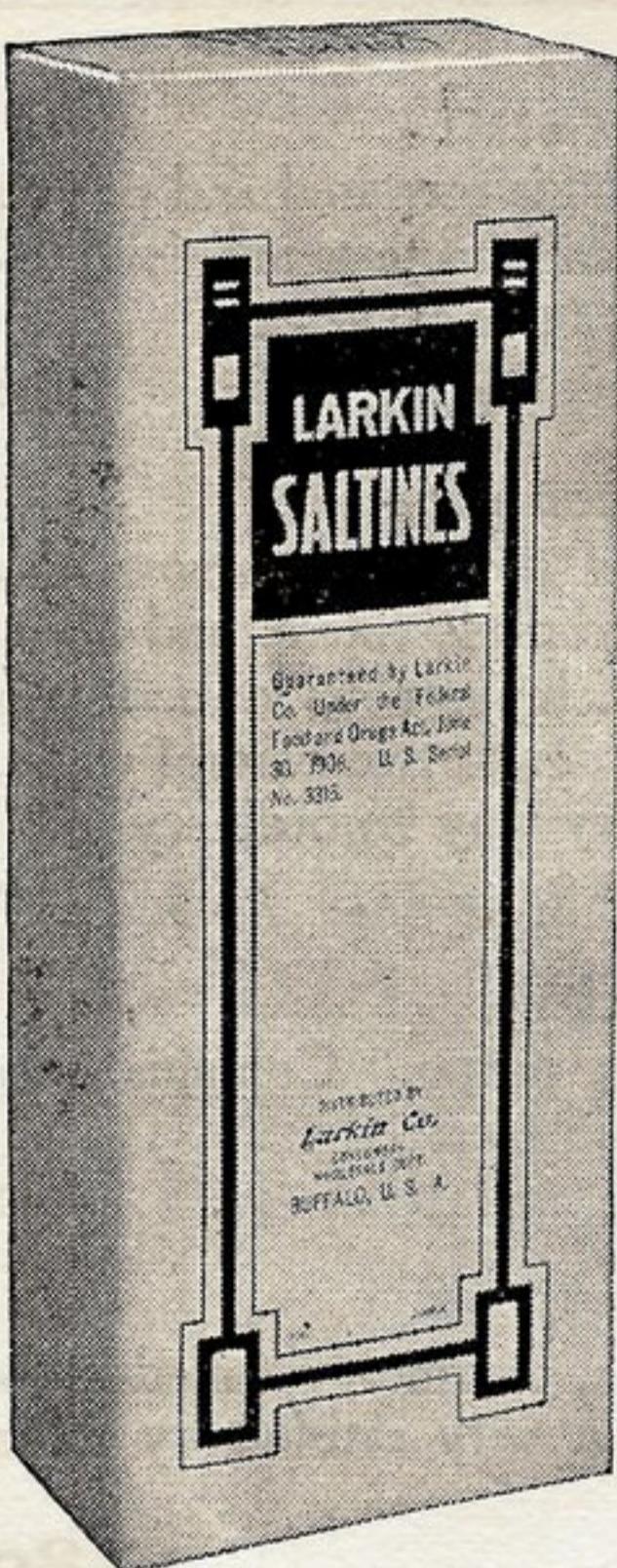
Lentils

Per Pkg. 5-lbs., (Usual Retail Price 36c) **32c**



Everything Listed by us is Strictly Fresh

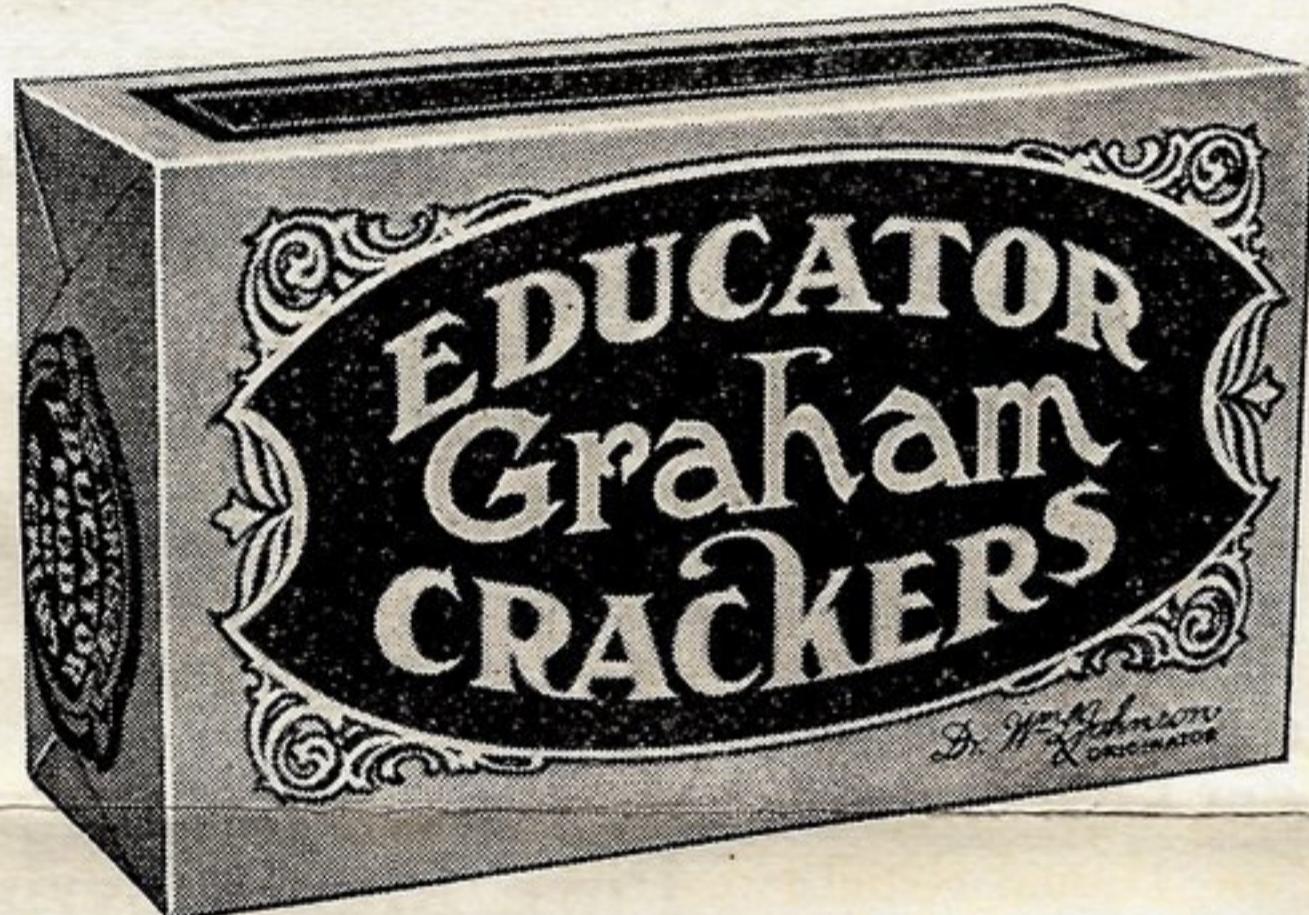
Baked Goods



EDUCATOR GRAHAM CRACKERS,
crisp and full flavored,
Per Pkg., (Usual Retail Price 20c) **18c**

EDUCATOR TOASTERETTE CRACKERS, made from whole wheat flour—
toasted a delicate brown and touched with table butter, Per Pkg., (Usual Retail Price 25c) **22c**

EDUCATOR WATER CRACKERS,
crisp and appetizing, Per Pkg., (Usual Retail Price 25c) **22c**



Larkin Ginger Snaps

Made of the very finest of materials, sweet and spicily flavored, just the thing to keep in the house for the children's lunch.
Per Pkg., (Usual Retail Price 10c) **8c**

Sugar Wafers

Dainty and appetizing. Delicious served with coffee, tea or chocolate. Excellent for luncheons. The product of one of the very largest and best fancy bakeries.

Bon Ton

Thickly filled cream squares of delightful flavor.
Per Pkg., Small, (Usual Retail Price 10c) **8c**

Delektta

A perfect sugar wafer, crisp and appetizing.
Per Pkg., Small, (Usual Retail Price 10c) **8c**
Per Pkg., Large, (Usual Retail Price 25c) **20c**

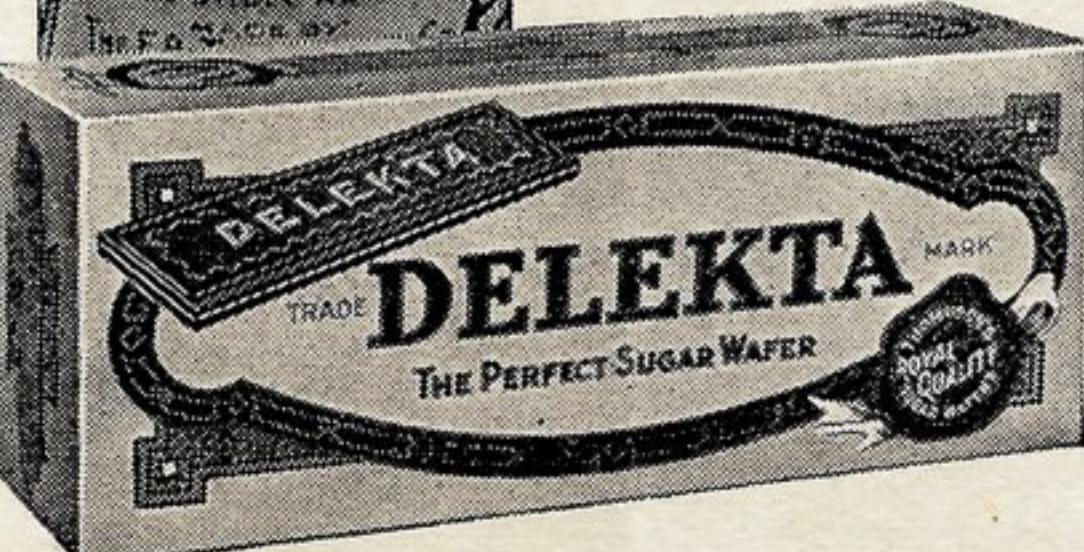
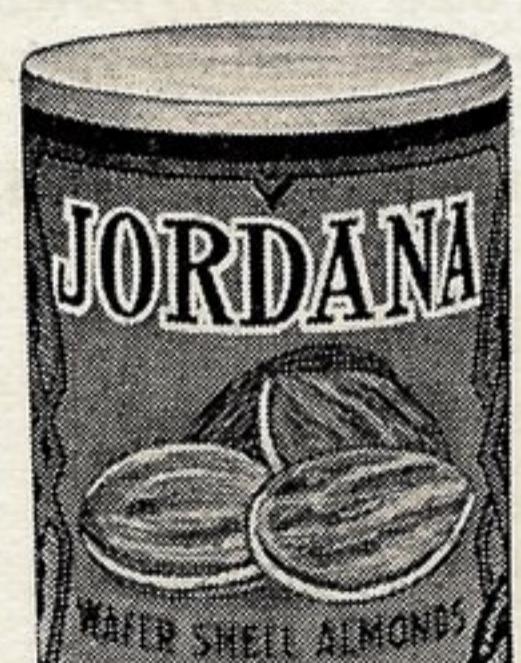
Oriente

A unique and delicious biscuit confection, cream filled, in the shape of small tubes or straws.
Per Pkg., Small, (Usual Retail Price 10c) **8c**
Per Pkg., Large, (Usual Retail Price 25c) **20c**

Jordana

Wafer-shell almonds resembling the true nut in flavor and appearance. Filled with rich almond cream.

Per Pkg., Small, (Usual Retail Price 10c) **8c**
Per Pkg., Large, (Usual Retail Price 25c) **20c**



As-U-Ly-Kit

A most delicious confection, composed of popcorn and nuts, covered with molasses candy. A favorite with everyone who tries it.
Per 6 Pkgs., (Usual Retail Price 30c) **20c**

Cereals



Corn Flakes

These flakes are made from the choicest of grain, thoroughly cleaned and with all innutritious parts removed. They are toasted a rich brown and are ready to serve after placing in the oven to restore original crispness. They are a most economical and pleasing breakfast cereal.

Per Pkg., 11-oz., (Usual Retail Price 10c) **8c**

Rolled Oats

Carefully selected, thoroughly cleaned and prepared by a special process which renders them more easily digested than ordinary rolled oats. They are very appetizing and rich in nutritive value.

Per Pkg., 1 1/2-lb., (Usual Retail Price 10c) **7c**

Fancy Head Rice

A fine quality of Carolina-style Head Rice, long berry; the kind of rice that usually retails at 10 cents per pound. Rice is the most nutritious and economical of all cereals and equally adapted to the needs of working-men or invalids. Easily prepared in a great variety of ways and constantly growing in favor.

Per Pkg., 5-lbs., (Usual Retail Price 50c) **30c**

Condiments

Midget Pickles

Sweet Sour

All of our Pickles are put up by one of the largest pickle-houses in the country. These Pickles are extra fine quality. The very smallest of carefully-selected cucumbers, put up in pure spices and vinegar. They will please the most particular. They are put up in Mason jars which are the most sanitary containers for pickles as the contents come in contact with glass only. It is also a more economical way to buy them, for the jars can be used again when empty.

Per Jar, 16 oz., (Usual Retail Price 30c) **22c**

Pickles

Sweet Sour Sour Mixed Chow Chow

We guarantee these pickles to be made only of the very best materials. Put up in Mason jars.

Per Jar, 14 oz., (Usual Retail Price 12c) **10c**



Worcestershire Style Sauce

This sauce is made according to the famous old English recipe. It is prepared with great care from pure spices, vegetables, soy, salt, oil of lemon and vinegar. One bottle would convince you of its excellence.

Per Bottle, 6 oz., (Usual Retail Price 15c) **7c**

Confections

All of our Candies are of excellent quality at moderate prices. They are strictly pure and wholesome; made in clean factories and neatly put up.

Chocolates

Rich fillings in assorted flavors coated with a very fine quality of chocolate.

Per Box, 1-lb., (Usual Retail Price 40c) **30c**

Chocolates and Bon Bons

A pleasing mixture of Chocolates and soft-cream Bon Bons in assorted flavors.

Per Box, 1-lb., (Usual Retail Price 40c) **30c**

Gum Drops

Best quality of old-fashioned Gum Drops in assorted flavors.

Per Box, 2-lbs., (Usual Retail Price 35c) **26c**

Honey Bee Marshmallows

Very choice quality, vanilla flavor. Put up in air-tight tin boxes.

Per Box, 4-oz., (Usual Retail Price 10c) **8c**

Hard Mixture Candy

A very pleasing mixture of small, round candies in assorted flavors. Made of pure cane sugar.

Per Box, 1-lb., (Usual Retail Price 25c) **15c**

No Premium, Certificate, Due-Bill, Coupon or Present-for-Cash Given With Purchases Of Wholesale Commodities



Fruits and Preserves

Our Fruits are packed in No. 1, No. 2, No. 2½ and No. 3 size cans holding about 1-lb., 2-lbs., 2½-lbs. and 3-lbs. respectively. Our Jams are packed in No. 14 and No. 16 size glass jars and No. 5 size pails holding about 14-oz., 1-lb. and 4¼-lbs. respectively.

Evaporated Apples

Selected New York State apples of the finest flavor; only sound, ripe fruit used. Evaporated by vacuum process and packed so that they retain their full flavor and keep moist. The finest quality that can be put up. Per Pkg., (Usual Retail Price 16c) **11c**

Apricots

Selected, large, Golden Apricots, of finest flavor. Firm and ripe; put up in thick sugar-syrup. No. 3 size cans.

Per Can, (Usual Retail Price 30c) **20c**

Apple Butter

Our Apple Butter is the real old-fashioned kind. It is made of good, sound apples, pure cane sugar, vinegar, cider and spices in just the right proportions. It is put up under the most cleanly conditions and we guarantee it to be pure and wholesome; the equal of any on the market. No. 1 size cans.

Per Can, (Usual Retail Price 10c) **8c**

Royal Anne Cherries

Maraschino Style

These Cherries are very fancy. Put up to please the very best trade. In 6-oz. bottles.

Per Bottle, (Usual Retail Price 30c) **23c**

White Cherries

The finest quality of those luscious, big, white Cherries; California grown. Firm, ripe fruit put up in thick sugar-syrup. These cherries are packed for us by one of the largest packers on the Pacific Coast. No. 2½ size cans.

Per Can, (Usual Retail Price 35c) **24c**

Cleaned Currants

Fine imported Currants, new crop, thoroughly cleaned and stemmed. Ready for use. A quality that will please.

Per Pkg., 1-lb., (Usual Retail Price 15c) **11c**

Fancy Seeded Raisins

The highest grade packed; seeded by machinery and put up with great care. Extra large.

Per Pkg., (Usual Retail Price 12c) **10c**

Prunes

Medium size Santa Clara Valley Prunes. Considered the very finest Prunes grown. Very fancy.

Per Carton, 5-lbs., (Usual Retail Price 65c) **50c**

Dromedary Dates

Finest Persian, Golden Dates, very rich and of delicious flavor. These dates are very superior to those ordinarily sold in bulk at stores. They are thoroughly clean, perfect fruit; nicely put up in air-tight cartons.

Per Carton, (Usual Retail Price 15c) **9c**

Preserved Figs

Whole ripe Figs put up in thick sugar-syrup. Very delicious. In 14-oz. bottles.

Per Bottle, (Usual Retail Price 30c) **25c**

Jams

Raspberry Strawberry

These Jams are made from firm, ripe, freshly-picked berries and pure cane sugar. They are put up in the most cleanly manner and are absolutely pure; equal to the finest home-made jams both in quality and flavor.

Raspberry, Per No. 16 Jar, (Usual Retail Price 30c) **23c**

Raspberry, Per No. 5 Pail, (Usual Retail Price 90c) **75c**

Strawberry, Per No. 16 Jar, (Usual Retail Price 30c) **22c**

Jellies

Currant Grape

Made from selected Currants and Grapes and sugar only. The same as you would make at home.

Grape, Per Tumbler, 8-oz. (Usual Retail Price 25c) **17c**

Currant, Per Tumbler, 8-oz. (Usual Retail Price 25c) **18c**

Orange Marmalade

This is the real English style of Orange Marmalade. It is made from selected, ripe Oranges and pure cane sugar and is equal to any on the market in quality and flavor. Orange Marmalade is the most popular conserve in the British Isles. It is excellent with toast, biscuits, pancakes, muffins, etc.

Per No. 16 Jar, (Usual Retail Price 25c) **18c**
Per No. 5 Pail, (Usual Retail Price 80c) **65c**

Sliced Hawaiian Pineapple

Delicious, ripe Hawaiian Pineapple, sliced and put up in sugar-syrup. The finest flavored and best quality of Pineapple grown. Order a can and see.

Per Can, No. 2 Size, (Usual Retail Price 25c) **17c**
Per Can, No. 2½ Size, (Usual Retail Price 35c) **23c**

Blackberry Preserve

Made from large, ripe berries of finest flavor and pure cane sugar. In 14-oz. bottles.

Per Bottle, (Usual Retail Price 30c) **23c**

California Bartlett Pears

These Pears are carefully selected from the finest grown in California, extra large, firm and ripe; put up in thick sugar-syrup. They are packed for us by one of the most reliable packers on the Pacific Coast.

Per Can, No. 2½ Size, (Usual Retail Price 35c) **23c**

Yellow Free Crawford Peaches

These Peaches are fancy quality; very large and of exquisite flavor. Put up in thick sugar-syrup. No. 2½ size cans.

Per Can, (Usual Retail Price 30c) **20c**

Lemon Cling Peaches

Finest selected fruit; firm and ripe. Put up in thick sugar-syrup. No. 2½ size cans.

Per Can, (Usual Retail Price 35c) **22c**

Sliced Peaches

Large California Peaches of finest flavor, sliced and put up in thick sugar-syrup. No. 1 size flat cans.

Per Can, (Usual Retail Price 25c) **17c**

Green Gage Plums

Selected fruit of the finest quality, firm and ripe. Put up in thick sugar-syrup. A delicious table-plum of finest flavor.

Per Can, No. 2½ Size, (Usual Retail Price 25c) **17c**



Larkin Consumers Wholesale Dept.

THE Consumers Wholesale Department of Larkin Co. offers commodities on which a substantial saving can be made. It is distinct from our Product-with-Premium plan, but Larkin Products at one-half their list-prices may be included as a part of any order of Wholesale Commodities.

How to Order—Please Read Following Conditions Carefully

1. Cash in full must accompany orders for all Wholesale Commodities. Neither Certificates, Due Bills nor Coupons will be accepted.

2. A \$10.00 Cash Order is the smallest that will be accepted alone. A \$10.00 order, however, may combine both Wholesale Commodities at list-prices and Larkin Products at one-half list-prices. For Larkin Products included in such an order no Premium, Certificate or Cash Present will be given.

Example: \$7.00 worth of Wholesale Commodities at net list-prices \$ 7.00
\$6.00 worth of Larkin Products at one-half of list-prices 3.00
Total Cash Price \$10.00

3. An order for any amount of Wholesale Commodities, paid for in advance, may be added to a regular \$10.00 order for Larkin Products and Premiums.

Example: \$10.00 worth Larkin Products with Premium \$10.00
\$1.25 worth Wholesale Commodities at net list-prices 1.25
Total Cash Price \$11.25

4. No Premiums, Certificates, Due Bills, Cash Present or Coupons are given for orders of Wholesale Commodities, whether sent with a Larkin Product order or alone.

5. The giving of Premiums, Certificates, Due Bills, Cash Presents and Coupons for regular Larkin orders will continue precisely as heretofore, but Commodities of the Consumers Wholesale Department are quoted at net cash prices and include no Premiums under any circumstances.

Thirty Days' Trial. After Thirty Days' Trial if the purchaser finds any goods unsatisfactory, we will remove them and refund all money paid including freight- and delivery-charges.

Price-Changes. The prices printed hereon are subject to change without notice. Most changes will, however, be so slight that your orders will be adjusted and filled at current prices.

A New and Separate Money-Saving Plan

FOR many years the patrons of our Factory-to-Family business, wherein we save them half of the usual retail prices of the Products of our own and associate factories, have asked us for additional commodities. In nearly every instance when a saving of one-half the usual retail price was possible, we have responded by engaging in the manufacture or preparation of the commodities desired. A great many commodities have been asked for, however, of which the cost of production is more than half the usual retail price. In other words, there is a great deal of staple merchandise that does not double in price as a result of the handling by wholesale and retail merchants and so could not be added to our list of Products on which we save you one-half.

The Consumers Wholesale Department of Larkin Co. is entirely unrelated to our Factory-to-Family Plan and is formed to supply Larkin Customers with some of those Commodities which do not double in price on their way to the consumer, but on which there still can be made substantial savings, besides the advantage of the freshest, cleanest and purest goods. This Department will not attempt to handle those commodities in which

it would simply compete for the business at equal prices with the merchants near you. Such goods had better be purchased from the nearest merchant who can give you the best quality, value and service. Nor will we be ambitious to deal in the whole range of merchandise carried in a large department store; we shall only offer carefully selected specialties of thoroughly good quality, the kind most economical to the consumer; goods strictly of Larkin quality.

Price Lists of Wholesale Commodities will be published on the first of Jan., Mar., May, July, Sept. and Nov., and the prices will be subject to change without notice. Most changes will, however, be so slight that your orders will be adjusted and filled at current prices. Unlike Larkin List-prices for Larkin Products, the prices quoted by the Consumers Wholesale Department are net, subject to no deduction and will include no Premium.

Consumers may practice real cooperation by dividing a \$10.00 purchase of Wholesale Commodities among two or more.

Larkin Co.

You Can Buy Your Groceries Direct from Us at a Big Saving over Prices You have to Pay at Retail

Larkin Consumers Wholesale Dept.--Miscellaneous

Codfish

Absolutely boneless. Carefully selected George's Codfish; the very best caught. This fish is cured and packed for us by the largest packer on the Atlantic coast. It is put up in especially prepared air-tight, sanitary cartons holding one pound net, full weight, of fish when packed.

Per Carton, 1-lb., (Usual Retail Price 15c) 13c

Clam Chowder

Carefully prepared from the very best of materials. Easily made ready to serve by simply adding hot water. No. 3 size cans.

Per Can, (Usual Retail Price 22c) 16c

Columbia River Chinook Salmon

Considered the very best of all canned Salmon. Firm and flaky; very fine flavor. No. 1 size flat cans.

Per Can, (Usual Retail Price 25c) 22c

Red Alaska Salmon

An excellent quality of Salmon at a medium price. Firm and finely flavored. No. 1 size cans.

Per Can, (Usual Retail Price 20c) 18c

Marie Elizabeth Sardines

Genuine, imported Portuguese Sardines of the finest quality. Boneless and put up in pure olive oil. No better sardines put up.

Per Tin, 1/2-lb., (Usual Retail Price 25c) 16c

Norwegian Sardines

Real imported Norwegian Sardines of finest quality, put up in pure olive oil. A small sardine, mildly smoked and of a very delicate flavor.

Per Tin, 1/4-lb., (Usual Retail Price 15c) 8c

Queen Olives

Imported Spanish Olives, large and fine quality. We put our olives up, the same as pickles, in Mason jars. This gives you a bigger value for your money as ordinary olive-bottles are useless when empty.

Per Jar, 1-pt., (Usual Retail Price 35c) 20c

Pure Honey

A strictly pure honey of the finest quality; over two-thirds of it Clover honey. It is extracted from the comb and put up in the most cleanly manner in hermetically sealed cans.

Per Can, 1-qt., (Usual Retail Price 50c) 42c



Condensed Milk—Sun Brand

This milk comes from carefully inspected dairies and is prepared and put up in the most cleanly manner. It is correct in color, flavor and taste and is absolutely germless. You cannot obtain better. We guarantee every can.

Per Can, 1-lb., (Usual Retail Price 12c) 9c

Evaporated Milk (Unsweetened)

This is pure fresh cow's milk with two-thirds of the water removed by evaporation. It is unsweetened; free from adulterants and preservatives and absolutely germless. You can use it for every purpose for which you need milk. It is as rich and thick as cream and can be diluted with from one to two parts of water, according to the richness desired. It is superior in every way to ordinary milk.

Per Can, 1-lb., (Usual Retail Price 12c) 9c

Veribest Mince Meat

Put up by Armour & Co., according to their own recipe. Contains only the choicest of materials. Sufficient for two good-sized pies.

Per Pkg., 12-oz., (Usual Retail Price 10c) 8c

Molasses

Our Molasses is a very fine quality of Louisiana, commonly called New Orleans. It is unexcelled for all cooking purposes, a very satisfactory table molasses and excellent for making candies.

Per Can, No. 3 size, (Usual Retail Price 15c) 12c

Olive Oil

A genuine, virgin Olive Oil from prime, ripe, French-grown olives; superior to Italian Olive Oil. Our direct importation.

Per Bottle, 1/2-pint, (Usual Retail Price 25c) 21c

Per Can, 1-qt., (Usual Retail Price 90c) 75c

Per Can, 1 gal., (Usual Retail Price \$3.40) \$2.90

Corn Syrup—Cane-Flavor

This is a delicious table syrup; a blending of 90% pure corn syrup with 10% pure cane syrup. It is guaranteed pure and wholesome; the equal of any similar syrup on the market.

Per Can, 2-lbs., (Usual Retail Price 12c) 8c

Pure Maple Syrup

This is a strictly pure Maple Syrup; made only from pure maple sap boiled down to 11-pounds weight to the gallon and canned right in the sugar camps. It contains no adulterants nor preservatives whatever. We guarantee it to comply with all pure food laws.

Per Can, 1-qt., (Usual Retail Price 45c) 38c

Per Can, 1-gal., (Usual Retail Price \$1.40) \$1.20

Fancy Patent Flour

Larkin Flour is the highest grade patent spring wheat flour. It is milled from the choicest No. 1 Northern hard wheat by one of the oldest and most reliable millers of high-grade flour in the Northwest.

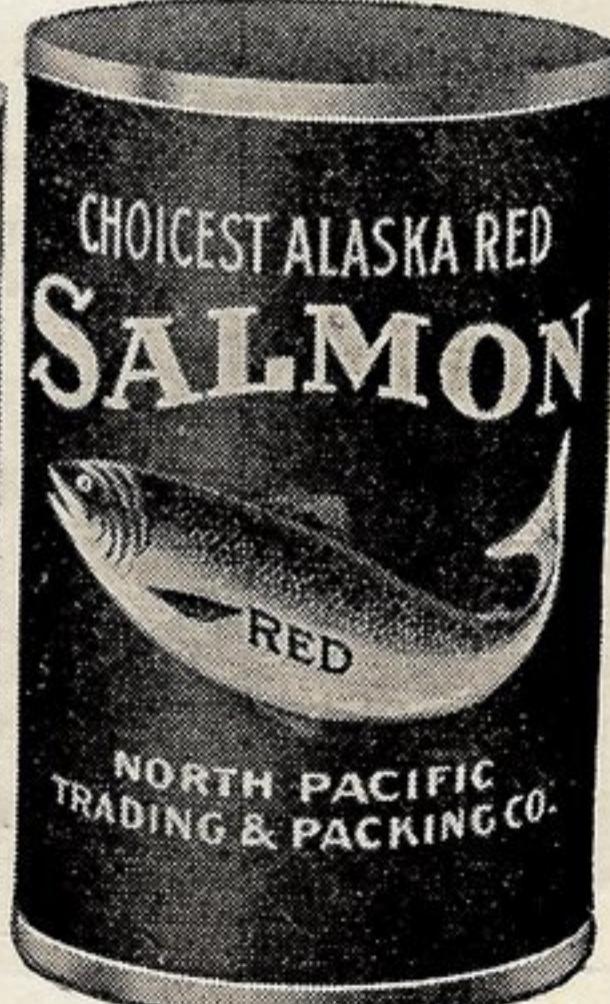
Larkin Flour is particularly a bread flour yet it can be used with very good results for making pastry.

We pack our flour in strong, sanitary fibre-bags, each holding a quarter-barrel, and as an extra protection we enclose each bag in an outer, closely-woven burlap sack. It is thoroughly protected against moisture and dust and we guarantee safe delivery.

It will pay you to familiarize yourself with our flour and to buy from us. If,

in sending us an order for other groceries, you find it will weigh less than 100 pounds, add a sack of flour and you will find that the freight on the flour will cost almost nothing, as 100 pounds freight is the minimum amount charged for by most railroads.

Per Sack, quarter-barrel, 49-lbs. (Usual Retail Price \$1.80) . . . \$1.45



We Guarantee All Of Our Groceries Under The Federal Pure Food Law

ORDER To *Larkin Co.*

Factories and General Offices, Buffalo, N. Y.

Branches: New York, Boston, Philadelphia, Pittsburgh,
Cleveland, Chicago and Peoria.

Date 1912

Consumers Wholesale Department

Please ship me LARKIN WHOLESALE COMMODITIES as listed on other side of this order, for which I enclose Dollars Cents. (P. O. or Express Money Order or N. Y. Draft preferred.)

If a married woman, write "Mrs." and husband's first name and middle initial.

Mrs., Miss or Mr.	First Name	Middle Initial	Last Name
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Street and No.
or Rural Route

Post Office
and State

If your Post Office address is not also the name of a Railroad Station with a freight-agent in charge, give name of your nearest Railroad Station where there is an agent.

R. R. Station

County

THE CONSUMERS WHOLESALE DEPARTMENT OF LARKIN CO. offers Commodities on which a substantial saving can be made.

It is distinct from our Products-with-Premium plan but Larkin Products at one-half their list-prices may be included as a part of any order of Wholesale Commodities.

LARKIN WHOLESALE COMMODITIES ARE SOLD ON THE FOLLOWING TERMS:

1. Cash in full must accompany orders for all Wholesale Commodities. Neither Certificates, Due Bills nor Coupons will be accepted.
2. A \$10.00 Cash Order is the smallest that will be accepted alone. A \$10.00 order, however, may combine both Wholesale Commodities at net list-prices and Larkin Products at one-half list-prices. For Larkin Products included in such an order no Premium, Certificate or Cash Present will be given.

Example: \$7.00 worth of Wholesale Commodities at net list-prices	•	\$ 7.00
\$6.00 " " Larkin Products at one-half of list-prices	•	3.00
Total cash price	•	\$10.00

3. An order for any amount of Wholesale Commodities, paid for in advance, may be added to a regular \$10.00 order for Larkin Products and Premiums.

Example: \$10.00 worth of Larkin Products with Premium	•	\$10.00
\$1.25 worth of Wholesale Commodities at net list-prices	•	1.25
Total cash required	•	\$11.25

4. No Premiums, Certificates, Due Bills, Cash Present or Coupons are given for orders of Wholesale Commodities, whether sent with a Larkin Product order or alone.

5. The giving of Premiums, Certificates, Due Bills, Cash Presents and Coupons for regular Larkin orders will continue precisely as heretofore, but Commodities of the Consumers Wholesale Department are quoted at net cash prices and include no Premiums under any circumstances.

THIRTY DAYS' TRIAL. After Thirty Days' Trial if the purchaser finds any goods unsatisfactory, we will remove them and refund all money paid including freight- and delivery-charges.

PRICE-CHANGES. The prices printed hereon are subject to change without notice. Most changes, however, will be so slight that your orders will be adjusted and filled at current prices.

CHANGE OF NAME OR ADDRESS

IF YOUR NAME OR ADDRESS HAS BEEN CHANGED SINCE LAST PURCHASE, PLEASE INFORM US IN THIS SPACE

Present
Name

Former
Name

Former
Address

PLEASE WRITE PLAINLY

ALWAYS KEEP A COPY OF YOUR ORDER

THESE SPACES NOT FOR CUSTOMERS' USE				
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REM NO	DOLLARS	CENTS		
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SPACE 2 OR 3			CD	
OTHER SPACE			CD	
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COFFEE			<i>Amount forward,</i>			<i>Amount forward,</i>			<i>Amount forward,</i>		
GROUND COFFEE Per 1-lb. Can, 26c			SOUPS			CLEANED CURRANTS Per 1-lb. Pkg., 11c			Sour Mixed Pickles Per 14-oz. Jar, 10c		
GROUND COFFEE Per 3-lb. Can, 75c			BOUILLON CUBES Per Can, 20c			DROMEDARY DATES Per Box, 9c			Worcestershire Style Sauce Per 6-oz. Botl., 7c		
GROUND COFFEE Per 6-lb. Tin Pail, 1.50			CHICKEN Per Can, 7c			PRESERVED FIGS Per 14-oz. Botl., 25c			MISCELLANEOUS		
UNGROUND COFFEE Per 1-lb. Can, 26c			CLAM CHOWDER Per Can, 16c			RASPBERRY JAM Per Jar, 23c			CODFISH Per 1-lb. Pkg., 13c		
UNGROUND COFFEE Per 3-lb. Can, 75c			OXTAIL Per Can, 7c			RASPBERRY JAM Per Pail, 75c			Fancy Patent Flour Per 49-lb. Sack, 1.45		
UNGROUND COFFEE Per 6-lb. Tin Pail, 1.50			TOMATO Per Can, 7c			STRAWBERRY JAM Per Jar, 22c			PURE HONEY Per 1-qt. Can, 42c		
CANNED VEGETABLES			VEGETABLE Per Can, 7c			CURRENT JELLY Per 8-oz. Tumbler, 18c			VERIBEST MINCE MEAT Per Pkg., 8c		
ASPARAGUS (Large White) Per Can, 23c			CEREALS			GRAPE JELLY Per 8-oz. Tumbler, 17c			CONDENSED MILK (Sun Brand) Per Can, 9c		
ASPARAGUS TIPS (White) Per Can, 22c			CORN FLAKES Per 11-oz. Pkg., 8c			ORANGE MARMALADE Per Jar, 18c			EVAPORATED MILK (Unsweetened) Per Can, 9c		
GREEN STRINGLESS BEANS Per Can, 16c			ROLLED OATS Per 1½-lb. Pkg., 7c			ORANGE MARMALADE Per Pail, 65c			MOLASSES Per 1-qt. Can, 12c		
COUNTRY GENTLEMAN CORN Per Can, 9c			FANCY HEAD RICE Per 5-lb. Pkg., 30c			LEMON CLING PEACHES Per Can, 22c			OLIVE OIL Per ½-pt. Botl., 21c		
EARLY JUNE PEAS Per Can, 9c			BAKED GOODS			Yellow Free Crawford Peaches Per Can, 20c			OLIVE OIL Per 1-qt. Can, 75c		
PUMPKIN Per Can, 8c			BUTTER CRACKERS Per Pkg., 8c			SLICED PEACHES Per Can, 17c			OLIVE OIL Per 1-gal. Can, 2.90		
SAUERKRAUT Per Can, 8c			GRAHAM CRACKERS Per Pkg., 8c			SLICED HAWAIIAN PINEAPPLE Per Can, 17c			QUEEN OLIVES Per 1-pt. Jar, 20c		
SUCCOTASH Per Can, 8c			OYSTER CRACKERS Per Pkg., 8c			SLICED HAWAIIAN PINEAPPLE Per Can, 23c			Columbia River Chinook Salmon Per Can, 22c		
TOMATOES Per Can, 10c			SODA CRACKERS Per Pkg., 8c			CALIFORNIA BARTLETT PEARS Per Can, 23c			RED ALASKA SALMON Per Can, 18c		
CANNED MEATS			EDUCATOR GRAHAM CRACKERS Per Pkg., 18c			GREEN GAGE PLUMS Per Can, 17c			MARIE ELIZABETH SARDINES Per Tin, 16c		
SLICED BACON Per Jar, 26c			Educator Toasterette Crackers Per Pkg., 22c			Blackberry Preserve Per 14-oz. Botl., 23c			NORWEGIAN SARDINES Per Tin, 8c		
CORNED BEEF Per Can, 18c			EDUCATOR WATER CRACKERS Per Pkg., 22c			PRUNES Per 5-lb. Pkg., 50c			CORN SYRUP Per Can, 8c		
DRIED BEEF Per Jar, 24c			SALTINES Per Pkg., 12c			Fancy Seeded Raisins Per 1-lb. Pkg., 10c			PURE MAPLE SYRUP Per 1-qt. Can, 38c		
ROAST BEEF Per Can, 18c			GINGER SNAPS Per Pkg., 8c			CONFECTIONS			PURE MAPLE SYRUP Per 1-gal. Can, 1.20		
CORNED BEEF HASH Per Can, 11c			BON TON SUGAR WAFERS Per Small Pkg., 8c			AS-U-LY-KIT (6 Boxes) Per Pkg., 20c			LARKIN PRODUCTS may be included in this order		
VEAL LOAF Per Can, 13c			DELEKTA SUGAR WAFERS Per Large Pkg., 20c			HARD MIXTURE CANDY Per 1-lb. Box, 15c			AT ONE-HALF LIST-PRICES (without Premiums)		
POTTED MEAT, Ham Flavor Per Can, 8c			JORDANA SUGAR WAFERS Per Small Pkg., 8c			Chocolates and Bon Bons Per 1-lb. Box, 30c			Use Spaces Below.		
POTTED MEAT, Tongue Flavor Per Can, 8c			JORDANA SUGAR WAFERS Per Large Pkg., 20c			CHOCOLATES Per 1-lb. Box, 30c					
LUNCHEON SAUSAGE Per Can, 8c			ORIENTA SUGAR WAFERS Per Small Pkg., 8c			GUM DROPS Per 2-lb. Box, 26c					
			ORIENTA SUGAR WAFERS Per Large Pkg., 20c			Honey Bee Marshmallows Per 4-oz. Box, 8c					
DRIED VEGETABLES			FRUITS AND PRESERVES			CONDIMENTS					
CALIFORNIA LIMA BEANS Per 5-lb. Pkg., 40c			EVAPORATED APPLES Per 1-lb. Pkg., 11c			CHOW CHOW Per 14-oz. Jar, 10c					
PEA OR NAVY BEANS Per 5-lb. Pkg., 25c			APRICOTS Per Can, 20c			SOUR PICKLES Per 14-oz. Jar, 10c					
RED KIDNEY BEANS Per 5-lb. Pkg., 38c			APPLE BUTTER Per Can, 8c			SWEET PICKLES Per 14-oz. Jar, 10c					
LENTILS Per 5-lb. Pkg., 32c			Royal Anne Cherries Mar. Style Per 6-oz. Botl., 23c			Sour Midget Pickles Per 16-oz. Jar, 22c					
GREEN SCOTCH PEAS Per 5-lb. Pkg., 32c			WHITE CHERRIES Per Can, 24c			Sweet Midget Pickles Per 16-oz. Jar, 22c					
			<i>Amount forward,</i>			<i>Amount forward,</i>					

POST CARD

PLACE STAMP
HERE
OR ENCLOSE
IN AN
ENVELOPE
ADDRESSED
AS BELOW

Larkin Co.

BUFFALO, N. Y.

The Larkin Catalog Free To Your Friends

Please write below, the names and addresses of four of your lady friends who are not now users of Larkin Products or members of Larkin Clubs. We will acquaint each with the advantages of Larkin Factory-to-Family dealing and give them an opportunity to receive a copy of our new Spring Catalog Free.

They will appreciate it and you will be doing us a favor for which we thank you.

**PLEASE WRITE FULL NAMES AND ADDRESSES
AND MAIL THIS CARD NOW**

Name.....

St. and No.
or R. D.....

P. O. State.....

Name.....

St. and No.
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